

Title of Function: **Sales Manager**

THE JOB:

- Evaluate the circumstance and determines a proper course of action. Giving out the right information on the objectives of the organization
- Responsible for meeting the set sales target through effective planning and budgeting.
- Duty to Map Potential merchants and generate leads for the organization and should look forward to generating new opportunities for the organization.
- Manage all merchant requirements and sales queries and solve their problems swiftly by consulting superiors.
- Sustain and maintain an up-to-date record
- Controlling merchant's pre & Post sales issues, coordinating with internal departments, reconciling data, communicating internal data to upper management and finding new ways to improve sales & services.
- Job profile includes preparing and submitting monthly reports on performance.

YOUR PROFILE:

To enable to accelerate the growth we need an aggressive, confident, experienced & result oriented talent:

- Bachelor degree
- Minimum experience of 2 years in any service industry. Preferable in payment gateway or POS
- Effective and clear communication
- Good command over verbal & written communication skills in English
- Computer and Internet knowledge
- Confidence & Aggressive
- Market Knowledge Preferable
- Convincing & Negotiation Skills
- Ability to achieve targets & give inputs on sales growth

OUR OFFER:

As a member of a young and dynamic team, you will be offered:

- A challenging role in a fast growing company and one of the key players in India with introduction of new products.
- A salary package related to your experience and results.
- Regular feedback via a company-wide appraisal initiative with focus on personal objectives, personal growth, short and long term career goals.
- Position based in Chennai/Hyderabad/Delhi/Mumbai